

SCOTT R. JANSEN

Professional Biography

Scott R. Jansen is the founder and Managing Partner of Black Diamond Capital, a national investment company placing debt and equity funds for its own accord and those of its clients. Since its formation in 2005, Black Diamond Capital has placed in excess of \$2 billion of funding for a variety of investments. Black Diamond is focused on real estate investments, but has financed the acquisition of public and private companies, and other investment vehicles. Non-Real Estate Funding has included funding for medical companies, software and high tech companies, oil and gas exploration, oil and gas service and infrastructure companies, pre-IPO equity, specialized manufacturing, government contractors and movie financing.

Mr. Jansen is also the President of Sunway Development Group, an Overland Park, Kansas development firm focused on developing hotels and complimentary uses to the hotels. Primary responsibilities include the acquisition of existing hotels for redevelopment, acquisition of sites for new development, overseeing of all development processes, placement of debt and equity and disposition of stabilized assets. Sunway is currently developing or redeveloping in excess of 10 hotels in markets throughout the country.

For the 11 years prior to formation of Black Diamond Capital, Mr. Jansen was Senior Vice President of Realty Funding Group, L.L.C., a Denver based real estate acquisition, disposition and mortgage/investment banking firm of which Mr. Jansen helped form in 1993. Mr. Jansen was responsible for the coordination of acquisition, disposition and finance activities for Realty Funding Group and its sister company Sevo Miller Frishman. He has acquired, disposed and financed in excess of 15,000 apartment units and 2,000,000 square feet of commercial space in markets throughout the Southeast, Midwest and Southwestern United States. Realty Funding Group also specializes in arranging acquisitions, development, and permanent financing for retail, apartments and various commercial properties throughout the country.

Before joining Realty Funding Group, Mr. Jansen worked with Capital Realty Services, Inc., a Chicago based investment banking firm where he was responsible for the financing and sale of investment grade multifamily, retail, office, hotel and industrial property in markets throughout the United States. He completed in excess of \$55 million in transactions in a period of nine months.

5555 DTC Parkway, Suite C2005, Denver, Colorado 80111
303-770-4449 720-493-5000 fax

Mr. Jansen received a Masters of Science in Real Estate Appraisal and Investment Analysis from the University of Wisconsin – Madison and a Bachelor of Business Administration with majors in real estate, urban land economics and finance, investment and banking also from the University of Wisconsin – Madison. He was awarded a four-year scholarship from the Evans Scholarship Foundation. Mr. Jansen is active within the Denver community including many charitable organizations.

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